



# DELIVERING STRENGTH AND STABILITY

ANNUAL REPORT 2025

FARM BUREAU MUTUAL HOLDING COMPANY

## BECOMING THE #1 AG INSURER

We've been committed to serving farmers and ranchers since day one. However, our 86 years of experience aren't the only reason client/members choose us. Our ability to tailor coverage for ag operations is second to none, our team selling approach puts more boots on the ground at farms and ranches than any other carrier, and our ag claims teams are better equipped to get farmers and ranchers back on their feet than anyone else.

We're proud to be a carrier who represents farmers and ranchers and, this year, we're proud to say we're the number one writer of farmowners insurance in the country.

## RENEWED FINANCIAL STRENGTH

Our 2025 financial results reflect a very strong move back to profitability after three years of challenges due to external pressures like inflation and increased frequency and severity of weather events. Rate and coverage actions taken by the companies and a lighter-than-expected storm year helped counter the challenges of the prior two to three years. These improvements contributed to an underwriting gain and a sizeable increase in policyholder surplus.

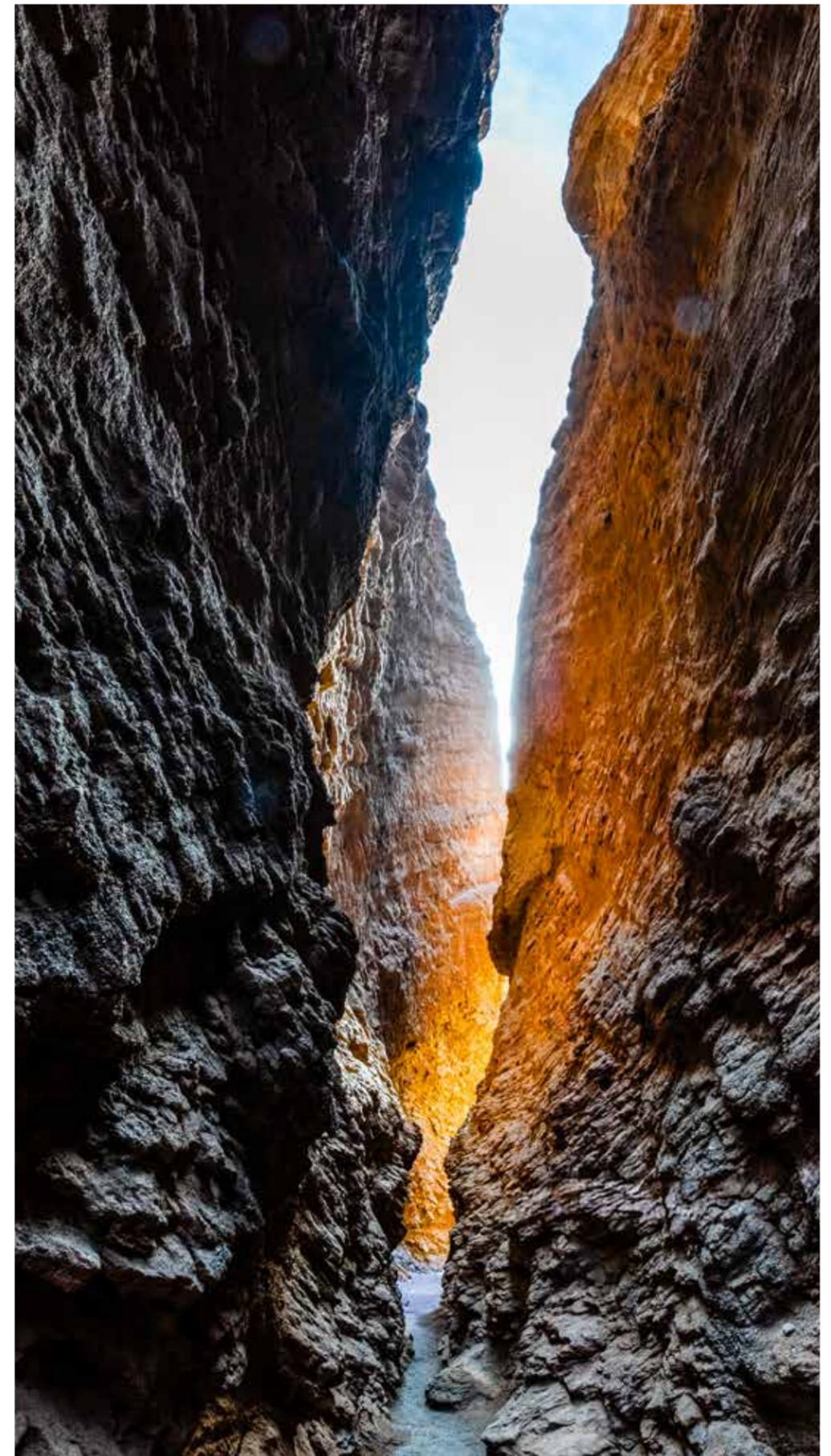
While necessary for long term financial strength, the rate actions put pressure on topline growth in 2025 and total accounts in force decreased 7 percent. No significant rate actions are planned for 2026, creating opportunities to focus on deepening client/member relationships and winning back accounts previously held.

## GROWING RELATIONSHIPS WITH SUPERCHECK®

Farm Bureau agents and advisors have used our trademark SuperCheck process to help client/members identify potential coverage gaps and new discount opportunities for more than 10 years. Client/members who have an annual SuperCheck appointment with their agent report higher satisfaction with both their agent and their coverage, increasing their likelihood of staying with Farm Bureau by over 3 points. In 2025, agents and advisors conducted more than 71,500 SuperCheck appointments, a 19 percent increase year over year.

## A "QUIET" STORM YEAR

Following an intense year of storm and wildfire activity, 2025 was relatively quiet on the weather front. Only three events exceeded \$30 million in losses, driving our storm and wildfire loss ratio 16 points below Plan and contributing to an overall loss ratio that finished 19.1 points better than Plan. While 2025 results benefited from favorable conditions, our Catastrophe Claims team remains ready. The team has been expanded to more than 50 members and have been trained to deliver rapid, accurate service when events occur, protecting livelihoods and futures across our territory.



## DELIVERING FINANCIAL RESULTS

Rate adjustments and coverage modifications in 2025 improved the company loss ratio, while still offering opportunities for growth.

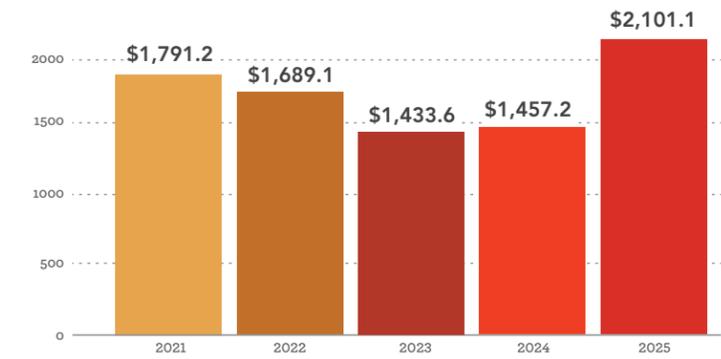
- We achieved a net income of \$568 million, significantly more than Plan.
- Fire and casualty direct written premium grew 7.7%, reaching a record of \$2.6 billion.
- Policyholder surplus increased by \$644 million. This increase improved our premium-to-surplus ratio to 1.20, moving us closer to our long-term goal of less than 1.0.
- Total direct written premium continued to increase despite the decline in accounts in force.
- Client/member retention dipped to 86.1%, an expected result of rate and coverage actions.
- Farm market share results were strong with direct written premium up 17.3% and loss ratio improving 27.5% year over year.

## LEADING IN THE INDUSTRY

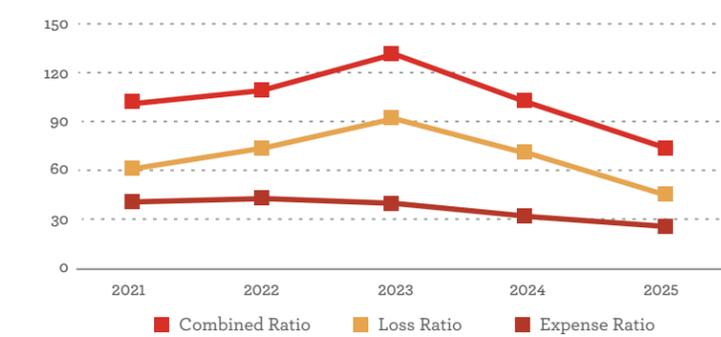
- We are the #1 ag insurer in our eight-state footprint and the country. Our farm/ranch related premium came in at \$1.37 billion.
- A.M. Best\*\* affirmed our “A” (Excellent) rating. A distinction we’ve earned for more than 75 years, putting us among an elite group of insurers recognized by A.M. Best Review for maintaining and A.M. Best Financial rating of A or higher for more than 75 years.
- Our usage-based insurance program, Driveology, continues to drive retention and savings for client/members. In 2025, 42.4% of new auto business included Driveology and the number of enrolled vehicles grew by 18.5%
- Fire and casualty underwriting gain of \$543.5 million came in higher than expected due to reduced storm activity as well as company rate, underwriting and claims actions.

\*\*A.M. Best is a leading provider of insurer ratings. An “A” (Excellent) rating is the third highest of A.M. Best’s 16 individual ratings.

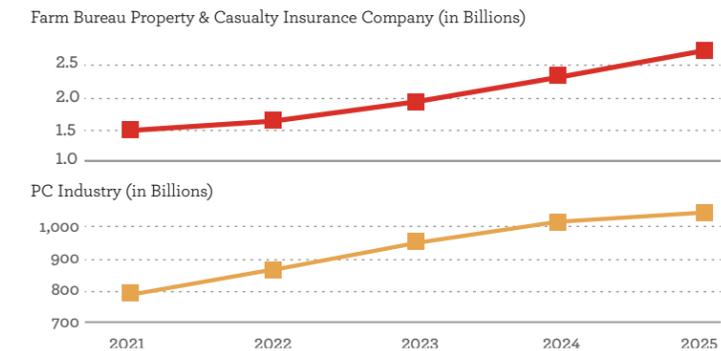
### Policyholder Surplus (in Millions)



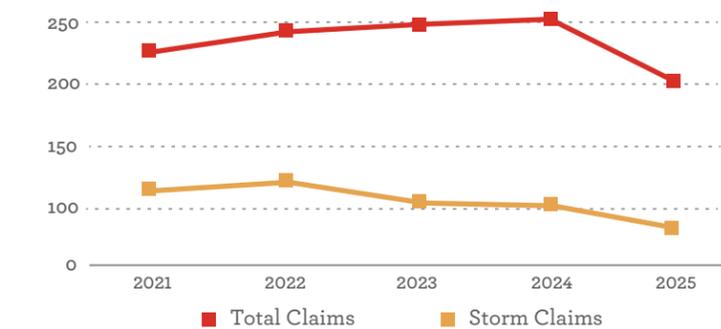
### Key Operating Ratios



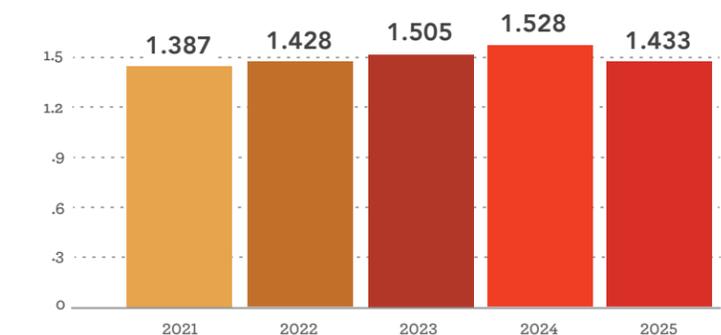
### Direct Written Premium - Fire And Casualty



### Claim Counts (in Thousands)



### Units in Force (in Millions)



## CLASS A DIRECTORS AND NOMINEES



**Mark A. McHargue**  
Nebraska

Mark McHargue is chairman of the board of directors of Farm Bureau Mutual Holding Company. He also serves on the board of directors of FBL Financial Group, Inc. and Farm Bureau Life Insurance Company. He has served Nebraska Farm Bureau in various leadership capacities since 1998, and is presently serving as President. McHargue also serves on the American Farm Bureau Federation board of directors. He is a fourth-generation farmer and owns a farrow-to-finish hog operation and raises irrigated popcorn. McHargue attended Grace University in Omaha. He is active in his community, serving on a variety of boards.



**Brian Feldpausch**  
Iowa

Brian Feldpausch serves on the board of directors of Farm Bureau Mutual Holding Company, as well as on the boards of directors of FBL Financial Group, Inc. and Farm Bureau Life Insurance Company. He is currently the Vice President of the Iowa Farm Bureau Federation, after previously serving as a district director. He earned his bachelor's degree in agriculture education from Iowa State University and spent 12 years as an ag educator. Feldpausch and his wife grow corn, soybeans and alfalfa and raise hogs and cattle on their farm near Beaman, Iowa.



**Joe Newland**  
Kansas

Joe Newland is vice chairman of the board of directors of Farm Bureau Mutual Holding Company and serves on the boards of directors of FBL Financial Group, Inc. and Farm Bureau Life Insurance Company. He was elected as President of Kansas Farm Bureau in 2022, after previously serving as a district director from 2011-2019. Newland also serves on the American Farm Bureau Federation board of directors. He previously served in the Kansas House of Representatives from 2019-2022. Newland and his wife farm 4,000 acres of wheat, corn, soybeans and hay in Wilson County, and manage a 450 head cow-calf herd.



**Will Frazee**  
Iowa

Will Frazee serves on the board of directors of Farm Bureau Mutual Holding Company, as well as on the boards of directors of FBL Financial Group, Inc. and Farm Bureau Life Insurance Company. Frazee is a district director for the Iowa Farm Bureau Federation, having served on that board since 2014. Frazee and his family have a cattle feeding operation and grow corn and soybeans on their farm in southwest Iowa.



**John Boelts**  
Arizona

John Boelts serves on the board of directors of Farm Bureau Mutual Holding Company. He is currently the President of the Arizona Farm Bureau, having previously served six years as First Vice President and four years as Second Vice President. Boelts and his wife raise fresh vegetables and melons, durum wheat, cotton, forage crops and seed crops in Yuma County, Arizona.



**Dan Glessing**  
Minnesota

Dan Glessing serves on the board of directors of Farm Bureau Mutual Holding Company. He is currently the President of the Minnesota Farm Bureau Federation, after having served as Vice President of the organization for seven years. He also serves on the American Farm Bureau Federation board of directors. Glessing is active in 4-H, FFA, and several dairy organizations, including the American Dairy Association, and the Dairy Herd Improvement Association. Glessing and his family operate a dairy and row crop farm near Waverly, Minnesota.



**Glenn Brunkow**  
Kansas

Glenn Brunkow serves on the board of directors of Farm Bureau Mutual Holding Company. He is currently the Vice President of Kansas Farm Bureau, after previously serving as a district director. Brunkow and his family operate a fifth-generation farm in Pottawatomie County, growing soybeans, corn, wheat and hay, and raising cattle and sheep. He earned a bachelor's degree from Kansas State University in ag economics and a master's degree in agronomy.



**Brent Johnson**  
Iowa

Brent Johnson serves on the board of directors of Farm Bureau Mutual Holding Company. He also serves on and is chairman of the board of directors of FBL Financial Group, Inc. and Farm Bureau Life Insurance Company. Johnson is currently the President of the Iowa Farm Bureau Federation, after previously serving as a district director. He also serves on the American Farm Bureau Federation board of directors. Johnson earned a Bachelor of Science degree in Agronomy from Iowa State University and has specialized in precision agriculture, previously working as an agronomist and certified crop advisor. Johnson farms with his family growing corn and soybeans on their northwest Iowa farm.

## CLASS A DIRECTORS AND NOMINEES



**Katie Olsen**  
Nebraska

Katie Olson serves on the board of directors of Farm Bureau Mutual Holding Company. She also serves as First Vice President of the Nebraska Farm Bureau Federation. She has served on the Nebraska Farm Bureau Young Farmers & Ranchers Committee, various local church and 4-H boards, and is a 4-H volunteer. Olson and her husband raise irrigated corn and soybeans and have a cow/calf operation near Atkinson in Holt County.



**ValJay Rigby**  
Utah

ValJay Rigby serves on the board of directors of Farm Bureau Mutual Holding Company. He was elected as President of the Utah Farm Bureau Federation in 2023. Rigby earned a bachelor's degree in finance and a master's degree in information systems from Utah State University. He and his family operate a fifth-generation farm near Newton, Utah, growing alfalfa, corn, safflower, wheat, and other small grains, and raising beef cattle. Rigby is active in his community, volunteering with a variety of organizations.



**Larry Reagan**  
New Mexico

Larry Reagan serves on the board of directors of Farm Bureau Mutual Holding Company. He was elected President of New Mexico Farm and Livestock Bureau in 2022, and previously served as First and Second Vice President and as county president of De Baca County Farm and Livestock Bureau. He and his wife have a cow-calf operation north of Fort Sumner, New Mexico.



**Scott E. VanderWal**  
South Dakota

Scott VanderWal serves on the board of directors of Farm Bureau Mutual Holding Company, as well as on the boards of directors of FBL Financial Group, Inc. and Farm Bureau Life Insurance Company. He is President of the South Dakota Farm Bureau and has been a member of its board since 2004. VanderWal is also Vice President of the American Farm Bureau Federation. He has previously served on the Farm Bureau Young Farmers and Ranchers committee at the state and national levels. He is a graduate of South Dakota State University and a third-generation farmer from Volga, South Dakota.

## CLASS B DIRECTORS



**W. Kim Austen**

Kim Austen serves on the board of directors of Farm Bureau Mutual Holding Company, as well as on the boards of directors of FBL Financial Group, Inc. and Farm Bureau Life Insurance Company. He is a veteran of the insurance industry, having spent his career with Allied Group/Nationwide. Following his retirement as president and chief operating office at Nationwide in 2015, Austen has remained focused on the industry and the Greater Des Moines community. He has served on the board of directors of the United Way of Central Iowa, the American Red Cross of Greater Iowa and the National Association of Mutual Insurance Companies (NAMIC). Austen is a graduate of the University of Nebraska, receiving a degree in mathematics and economics, and holds the Chartered Property Casualty Underwriting designation.



**Don Kemp**

Don Kemp serves on the board of directors of Farm Bureau Mutual Holding Company. He is a financial services industry professional, having served as an audit partner for KPMG for thirty years. Kemp presently serves on the Board of Directors of Merchants Bonding Company (Mutual), for which he chairs the Governance Committee and Investment Committee. He is a certified public accountant, receiving his accounting degree from Iowa State University. He is a member of the American Institute of Certified Public Accountants, the Iowa Society of Certified Public Accountants, as well as the National Association of Corporate Directors.